

# Catamount Dining

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2024-2025 Division of Student Affairs Budget Hearings  
February 15, 2024

## MISSION STATEMENT

**Catamount Dining strives to provide students with attractive dining destinations that foster a lasting experience through customer service, quality, and programming that creates a welcoming and appreciated environment, enhancing the overall educational experience.**

# REVENUE & FUNDING SOURCE

FUNDING SOURCE	2022-23	2023-24	2024-25
Generated Revenue	\$20,000,000	\$21,000,000	\$22,000,000
<b>Total</b>	<b>\$20,000,000</b>	<b>\$21,000,000</b>	<b>\$22,000,000</b>

- FY23 represented a “return to normal” for Catamount Dining revenue
- Annual increases in revenue are the result of pricing negotiations with Catamount Dining’s provider. Increases in meal plan prices are driven primarily by labor, food costs, and brand commissions

## STAFFING & PERSONNEL

	2022-23		2023-24		2024-25	
	FTE	Total Salary (+ fringe if applicable)	FTE	Total Salary (+ fringe if applicable)	FTE	Total Salary (+ fringe if applicable)
EHRA		\$		\$		\$
SHRA	1.0	\$78,407	1.0	\$81,674	1.0	\$84,124
<b>Total</b>	<b>1.0</b>	<b>\$78,407</b>	<b>1.0</b>	<b>\$81,674</b>	<b>1.0</b>	<b>\$84,124</b>

- Dining staffing and day-to-day management is provided by Aramark via contracted services
- Dining has one employee with a budget impact, a SHRA Maintenance Technician position
- Student employees are paid \$12-15/hr based on position and experience
- Dining occasionally utilizes Aramark employees as temporary labor for facilities purposes

## FACILITIES & CAPITAL COSTS

WHAT	2022-2023	2023-24	2024-25
Repair and Renovation (R&R) – Dining Equipment and Facility Repairs	\$367,945	\$378,983	\$394,142
Remodels/New Initiatives	-	-	\$300,000
Courtyard Furniture Refresh	\$300,000	\$200,000	-
Dining Compactor Replacement	\$50,000	-	-
CY Breakfast Station Refresh	\$300,000	-	-
Cookline Replacement/Upgrade – CY Dining Hall	-	\$400,000	-
HHS Java City Upgrade	-	\$100,000	-
Brown Lodge Upgrades	-	-	\$300,000
Utilities	\$590,260	\$607,967	\$626,206
<b>Total</b>	<b>\$1,608,205</b>	<b>\$1,686,950</b>	<b>\$1,620,348</b>

- R&R includes all WCU owned dining equipment repair and service – buildings, refrigeration, ovens, grills, casework, dishwashers, HVAC, etc.
- For prior years, please note that this slide represents budget for efforts and not actuals



## BUDGET REDUCTION PLAN

- As a contracted service, Catamount Dining has most of its expenses represented as COGS (Cost Of Goods Sold).
- As one of the primary contributors to Auxiliary Administration, we recommend no purposeful cuts to Catamount Dining. Catamount Dining should focus on producing revenue, while minimizing optional expenses, to help support the University through budget reductions.

# RESERVES

	AMOUNT
Ending 2023-24 Balance	\$12,030,240
Total Anticipated Expenditures 2024-25	\$21,619,171
Expected 2024-25 Ending Balance	\$12,411,069
EOY Operating Budget Reserve Coverage Ratio (6 months)	1.14

- 6 Month Operating Costs: \$10,809,585
- Coverage Ratio: 1.14
  
- Note – coverage ratio does not represent a realistic scenario. IE, if revenues were stopped, costs (contractual payments) would be altered as well.



## SUMMARY

REVENUE/EXPENSES	2022-23	2023-24	2024-25	EXPLANATION OF DIFFERENCE
Generated Revenues	\$20,000,000	\$21,000,000	\$22,000,000	
<b>Total Revenue</b>	<b>\$20,000,000</b>	<b>\$21,000,000</b>	<b>\$22,000,000</b>	
Contracted Services	\$17,000,000	\$17,850,000	\$18,700,000	
Personnel	\$78,407	\$81,674	\$84,124	
Facilities & Equipment	\$1,017,945	\$1,078,983	\$994,142	
Utilities	\$590,260	\$607,967	\$626,206	
Aux Admin	\$893,666	\$1,100,000	\$1,155,000	
Receivables Write-off	\$57,382	\$58,529	\$59,699	
<b>Total Expenses</b>	<b>\$19,637,660</b>	<b>\$20,777,153</b>	<b>\$21,619,171</b>	
Contribution to Reserves	<b>\$362,340</b>	<b>\$222,847</b>	<b>\$380,829</b>	





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