# Campus Recreation & Wellness

2024-2025 Division of Student Affairs Budget Hearings February 15, 2024



#### MISSION STATEMENT

The mission of the Department of Campus Recreation and Wellness (CRW) is to foster a campus-wide culture of recreation and wellness through a comprehensive array of programs and services that educate, empower, and engage individuals to pursue and sustain healthy, balanced lifestyles.

# **REVENUE & FUNDING SOURCE**

| FUNDING SOURCE        | 2022-23     | 2023-24     | 2024-25     |
|-----------------------|-------------|-------------|-------------|
| Student Activity Fees | \$1,200,000 | \$1,231,000 | \$1,443,024 |
| Generated Revenue     | \$201,451   | \$220,000   | \$225,000   |
| Total                 | \$1,401,451 | \$1,451,000 | \$1,668,024 |

Revenue is generated through the following means:

- Campus Recreation Center Memberships
- Program Charges (supplemented by student activity fees)
- Equipment Rental Charges (supplemented by student activity fees)
- Facility Reservations

#### **STAFFING & PERSONNEL**

|           | 2022-23 |   | 2023-24 |   | 2024-25 |   |
|-----------|---------|---|---------|---|---------|---|
|           | FTE     | Total Salary<br>(+ fringe if<br>applicable) | FTE     | Total Salary<br>(+ fringe if<br>applicable) | FTE     | Total Salary<br>(+ fringe if<br>applicable) |
| Full-time | 11      | \$597,118                                   | 11      | \$650,000                                   | 11      | \$877,024                                   |
| Hourly    |         | \$4,209                                     |         | \$3,200                                     |         | \$3,000                                     |
| Total     |         | \$601,327                                   |         | \$653,200                                   |         | \$880,024                                   |

CRW experienced transition in 2022-2023 with 3 FTE positions and in 2023-2024 with 3 FTE positions. The total salary for 24-25 assumes that we are fully staffed for the entire year at the current salary levels, plus a legislative 3% increase.

#### STUDENT STAFFING

|                       | 2022-23 |        |                 | 2023-24   |          |        | 2024-25         |           |          |        |                 |           |
|-----------------------|---------|--------|-----------------|-----------|----------|--------|-----------------|-----------|----------|--------|-----------------|-----------|
|                       | #Pos    | Hourly | Rate            | Total     | #P<br>os | Hourly | Rate            | Total     | #Po<br>s | Hourly | Rate            | Total     |
| Work<br>Study         | 25      | Hourly | \$9.15-<br>\$12 | \$50,000  | 25       | Hourly | \$9.15-<br>\$12 | \$50,000  | 25       | Hourly | \$9.15-<br>\$12 | \$50,000  |
| Non-<br>work<br>study | 111     | Hourly | \$9.15-<br>\$12 | \$318,454 | 112      | Hourly | \$9.15-<br>\$12 | \$325,000 | 112      | Hourly | \$9.15-<br>\$12 | \$330,000 |
| Total                 |         |        |                 | \$318,454 |          |        |                 | \$325,000 |          |        |                 | \$330,000 |

- Student Staff pay ranges are between \$9.15 \$12.00 depending on positions, responsibility and certification.
- · Work study fund totals were not included in annual totals since they do not affect the CRW Budget
- CRW has students who are double-counted in work study and non-work study because they work both throughout the year.
- Non-work study expenses continue to increase due to higher volume of programming, and the addition of group swim lessons via Educational Outreach.

# PROFESSIONAL DEVELOPMENT

| WHO  | WHAT/WHY  | 2023-24        |
|--|---|----------------|
| Assistant Director of Fitness and Wellness         | NIRSA Region 2 Conference – Atlanta GA<br>Fitness Certifications                | \$533<br>\$456 |
| Assistant Director of Sport<br>Programs            | NIRSA Region 2 Conference – Atlanta GA<br>Water Safety Instructor Certification | \$751<br>\$81  |
| Assistant Director of Outdoor<br>Programs          | Outdoor Certifications  | \$385          |
| Assistant Director of Memberships and Business Ops | Southeast Fit Expo – Greenville NC<br>Fitness Certifications                    | \$379<br>\$191 |
| Associate Director of Outdoor<br>Programs          | Climbing Wall Association Summit – Portland<br>Oregon                           | \$1,500        |
| Associate Director of CRW                          | Southeast Fit Expo – Greenville NC<br>NIRSA Region 2 Conference – Atlanta GA    | \$379<br>\$509 |
| Director of CRW                                    | Water Safety Instructor Certification   | \$81           |
|  | Total   | \$5,245        |

Funding is available for EHRA, SHRA and Graduate Assistants to use in their professional development. Most common usage of funds are conferences, webinars, certifications, and educational sessions.

# **PROFESSIONAL DEVELOPMENT**

| WHO                        | WHAT/WHY  | 2024-25  |
|----------------------------|---|----------|
| Operations Staff (4 EHRA)  | 1 conference/workshop per staff member                                      | \$6,000  |
| Programs Staff (4 EHRA)    | 1 conference/workshop per staff member                                      | \$6,000  |
| Director                   | 1 conference/workshop per staff member                                      | \$1,500  |
| Various Professional Staff | Job-required certifications and associated licenses, support for SHRA staff | \$2,000  |
|                            | Total   | \$15,500 |

Funding is available for EHRA, SHRA and Graduate Assistants to use in their professional development. Most common usage of funds are conferences, webinars, certifications, and educational sessions.

### **FACILITIES**

| WHAT                                      | 2022-23  | 2023-24   | 2024-25  |
|---|----------|-----------|----------|
| Facility Maintenance (CRC and CRW Fields) | \$68,133 | \$85,000  | \$40,000 |
| Fitness Equipment Maintenance             | \$9,186  | \$14,000  | \$12,000 |
| Housekeeping                              | \$10,521 | \$15,000  | \$15,000 |
| Total                                     | \$87,840 | \$114,000 | \$67,000 |

- Main facility maintenance costs include painting, facility upgrades, work orders, facility repairs, etc.
- Fitness equipment maintenance costs include preventative maintenance service and parts necessary for maintenance. We are seeing cost of repairs/parts increase for fitness equipment.
- Housekeeping costs were down in 22-23 due to the ability to utilize the PPE COVID-19 supplies. Those supplies are depleted, so housekeeping costs will rise to \$15,000 annually again.

# **EQUIPMENT**

| WHAT   | 2022-23   | 2023-24   | 2024-25   |
|--|-----------|-----------|-----------|
| Computer Replacement and PC Asset Charge             | \$6,480   | \$4,917   | \$6,500   |
| Large Scale Outdoor Equipment Replacement            | \$4,905   | \$5,000   | \$5,000   |
| Large Scale Fitness Equipment Replacement            | \$51,017  | \$60,000  | \$50,000  |
| Technology (Cameras, Radios, Fusion Software, Music) | \$29,403  | \$24,000  | \$25,000  |
| Telephones   | \$5,869   | \$5,500   | \$5,500   |
| Vehicle Expenses (Maintenance, Inspections, Gas)     | \$8,017   | \$5,000   | \$8,000   |
| Total  | \$105,619 | \$107,417 | \$100,000 |

- Computer Replacement Cycle 22-23: 6 computers, 23-24: 4 computers, 24-25: 4 laptops
- Vehicles Expenses are expected to increase due an aging truck that will likely need repairs
- Large Scale Fitness Equipment includes the replacement of outdated treadmills, strength equipment, ellipticals, etc.
- Large Scale Outdoor Equipment includes the replacement of rafts, kayaks, canoes, mountain bikes, tents, etc.

#### PROGRAMMING

|                       | 2022     | 2022-23   |          | 3-24      | 2024-25  |           |
|-----------------------|----------|-----------|----------|-----------|----------|-----------|
| PROGRAM               | EXPENSES | REVENUE   | EXPENSES | REVENUE   | EXPENSES | REVENUE   |
| Club Sports           | \$17,907 | \$0       | \$21,500 | \$0       | \$21,500 | \$0       |
| Intramural Sports     | \$5,708  | \$0       | \$6,000  | \$0       | \$5,000  | \$0       |
| Outdoor Programs      | \$25,233 | \$40,504  | \$17,000 | \$41,000  | \$17,000 | \$40,000  |
| Fitness Programs      | \$2,093  | \$11,236  | \$2,500  | \$13,000  | \$2,500  | \$13,000  |
| Wellness Programs     | \$1,015  | \$0       | \$800    | \$0       | \$800    | \$0       |
| Aquatic Programs      | \$1,161  | \$8,405   | \$8,500  | \$18,125  | \$3,000  | \$15,000  |
| Certification Classes | \$8,991  | \$7,615   | \$13,000 | \$11,000  | \$13,000 | \$11,000  |
| CRC                   | \$1,923  | \$132,583 | \$1,500  | \$135,000 | \$1,500  | \$140,000 |
| Dance Team            | \$14,666 | \$0       | \$15,000 | \$0       | \$15,000 | \$0       |
| Total                 | \$78,697 | \$200,343 | \$85,800 | \$218,125 | \$79,300 | \$219,000 |

- Dance Team and Club Sports amounts are only related to CRW's main budget.
- Aquatics Programming has increased due to the addition of swim lessons.
- Certification Classes has increased due to demand and the addition of new aquatic programming.

#### **GENERAL OPERATIONS**

| WHAT                                       | 2022-23   | 2023-24   | 2024-25   |
|--|-----------|-----------|-----------|
| Insurance                                  | \$21,654  | \$23,000  | \$23,000  |
| Promotions, Printing, Postage              | \$3,809   | \$3,000   | \$3,000   |
| Staff Apparel                              | \$3,665   | \$4,500   | \$4,500   |
| Office Supplies                            | \$836     | \$11,000  | \$1,000   |
| First Aid Supplies                         | \$1,519   | \$1,200   | \$1,200   |
| Auxiliary Assessment                       | \$66,196  | \$68,000  | \$68,000  |
| Other (Search Costs, Staff Training, etc.) | \$3,052   | \$5,500   | \$5,500   |
| Total                                      | \$100,731 | \$116,200 | \$106,200 |

- Other consists of staff recruitment and search costs, as well as staff training supplies.
- We have focused on reducing costs for printing and promotions over the past few years and moved to more digital alternatives.
- Staff Apparel has increased due to the additional of swim lessons and adding more student staff to the team each year.

# **BUDGET REALLOCATIONS 2023-2024**

| PRIORITY | REALLOCATION  | AMOUNT    |
|----------|---|-----------|
| 1        | FTE vacancies resulted on cost savings that were used for one-time purchases like fitness equipment, aquatic equipment, replacement of 16yr-old furniture, facility renovation projects, etc. | \$150,000 |
|          | Total   | \$150,000 |

• CRW had multiple FTE vacancies in 23-24 which resulted in a cost saving of \$150,000. This money was reallocated to purchase items that needed replacing or that will help reduce costs in the coming years.

#### **BUDGET REALLOCATIONS 2024–2025**

| PRIORITY | REALLOCATION                       | AMOUNT   |
|----------|------------------------------------|----------|
| 1        | Reduce Student Staffing Hours      | \$10,000 |
| 2        | Reduce Programming Options         | \$10,000 |
| 3        | Reduce Facility Hours of Operation | \$15,000 |
|          | Total                              | \$35,000 |

- CRW does not anticipate leftover funds at the end of FY24-25, so the ability to reallocate will be limited. If fully staffed, CRW has \$1.2 million in staffing costs which equals the student fee amount allocated in recent years. This limits the ability to cut expenses that do not impact the student experience.
- CRW will need to reduce student staffing by reducing facility hours or reducing programming options to minimize expenses and reallocate to more essential operations.
- The dollar amounts listed are estimates and can be adjusted depending on the exact need each year. The higher the need/dollar amount needed to reallocate will result in higher impact to the campus community.

#### **BUDGET REDUCTION PLAN**

#### **Decision Making Process**

- 1. Review the use of expendables and reduce such usage or transition to digital alternatives.
- 2. Identify ways to increase efficiency and decrease expenses through strategic purchasing and innovation.
- 3. Operationally, determine areas where reductions could be made with minimal impact to the campus community.
- 4. Focus programming on those with more impactful student learning outcomes and remove large-cost, less-impact items.

# **NEW BUDGET REQUESTS**

| PRIORITY | RECURRING/<br>ONE-TIME | NEED ADDRESSED                              | TIME FRAME     | STRATEGIC<br>INITIATIVE | AMOUNT   |
|----------|------------------------|---|----------------|-------------------------|----------|
| 1        | Recurring              | Utilities/Maintenance (Norton Field Lights) | Fall 2024      |                         | \$40,000 |
| 2        | One Time               | Equipment for Norton Fields                 | Summer<br>2024 |                         | \$50,000 |
|          |                        |   |                | Total                   | \$90,000 |

- The addition of a new recreational field complex means that we will need to purchase additional equipment and supplies for programming. This will include soccer goals, shelving, rugby goals, sporting supplies, temporary storage solutions, etc.
- The recurring expenses will be needed to operate the new facility annually. This will include utilities, facility maintenance, sport turf maintenance, etc.

#### RESERVES

| ANTICIPATED 2023-24 EXPENDITURES   | AMOUNT   |
|------------------------------------|----------|
| CRC Chiller/HVAC Repair –Summer 23 | \$35,324 |
| CRW Field Light Bulb Replacement   | \$8,569  |
| CRC Chiller Repair – Spring 24     | \$43,174 |
| TOTAL                              | \$87,067 |

|  | AMOUNT      |
|--|-------------|
| Ending 2022-23 Balance                             | \$1,611,249 |
| Total Anticipated Expenditures                     | \$87,067    |
| Expected 2023-24 Ending Balance                    | \$1,524,182 |
|  |             |
| EOY Operating Budget Reserve<br>Coverage in Months | 14.8 Months |

- CRW began to deposit money in reserves in 2016 for the impending Norton Field Project, so that it would help cover project costs. We expect to withdraw that money from reserves in 2024
- The CRC Chiller has needed multiple repairs in recent years, but the repairs should help the chiller meet the life expectancy of 10 more years.
- The CRW Fields had 50 of 100 light bulbs out and the replacement cost was not expected to come from CRW.

\$1,231,000

\$220,000

\$1,504,671

\$653,200

\$325,000

\$5,245

\$114,000

\$107,417

\$85,800

\$116,200

\$1,406,862

\$97,809

\$0

\$0

\$1,200,000

\$1,477,089

\$201,451

\$601,327

\$318,454

\$6,300

\$87,840

\$105,619

\$78,697

\$100,731

(\$5,550)

\$1,293,418

\$130,000

\$53,671

Student Fees

**Total Revenue** 

Generated Revenues

Staffing/Personnel

Professional Development

Student Staffing

**Facilities** 

Recodes

Equipment

Programming

**Total Expenses** 

**General Operations** 

Contribution to Reserves

**Carry Forward Balance** 

| Revenue/Expenses      | 22-23    | 23-24    | 24-25 | Explanation of Difference                                  |
|-----------------------|----------|----------|-------|--|
| Carry Forward Balance | \$75,638 | \$53,671 | \$0   | No 24-25 Carry Forward Balance to comply with A&F policies |

Requesting \$212,024 more in 24-25 to cover wages & Norton Field

Addition of swim lessons and increase of programs charges

24-25 amount if fully staffed plus 3% raises

Equipment needed for Norton Field

Additional staffing for summer swim lessons

24-25 includes utilities for Norton Field Lights

24-25 assumes fully staffed and full allocation used

22-23 & 23-24 included major facility renovations

23-24 included major aquatic purchases for swim lessons

Reserves are being built to help with Norton Field Project

\$1,443,024

\$225,000

\$880,024

\$330,000

\$15,500

\$67,000

\$150,000

\$79,300

\$146,200

\$1,668,024

\$0

\$0

\$0

\$1,668,024

