

Engineering and Technology Engineering Sales and Distribution Certificate

Juniors and Seniors in the Engineering and Technology Department may secure a certificate in Engineering Sales and Distribution by meeting the following required courses:

Course Number and Name	Hours
ET 362 Engineering Logistics	3
ET 436 Engineering Economics	3
MKT 301 Principles of Marketing	3
MKT 306 Introduction to Professional Selling	3
MKT 310 Consultative Selling	3
MKT 409 Negotiations/Relationship Marketing	3
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Students in the Engineering and Technology B.S. program will have already taken ET 362. The remaining four courses can be taken as a technical and three general, upper level electives to satisfy ET program requirements.

